

# Eric Conrad Henson

c/o Compass Lexecon

## Experience

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April 1998 to Present

**CompassLexecon/FTI Consulting** – Boston, MA and Tucson, AZ

*Executive Vice President (4/17 to Present), Senior Vice President (4/13 to 3/17), Vice President (1/09 to 3/13), Managing Director (1/06 to 12/08), Director (1/05 to 12/05), Managing Consultant (2/04 to 12/04), Senior Consultant (7/01 to 1/04), Consultant (4/98 to 6/01)*

- **Project Management:** oversight of projects from initial expressions of interest through trial dates, including budgeting, staffing, analytical design, drafting of testimony, client interaction, and selling follow-on casework.
- **Analysis:** provide analyses (primarily utilizing tools from the fields of economics and finance) in the areas of oil and gas valuation, the calculation of appropriate discount rates, evaluation of the veracity of antitrust claims, and structural assessment of upstream and downstream marketplaces. Recognized in the 2016 Consulting Experts Guide, *Who's Who Legal*, the 2016 International Who's Who of Commercial Arbitration, *Global Arbitration Review*, the 2017 Arbitration: Expert Witness Analysis, *Who's Who Legal*, the 2017 Consulting Experts Guide, *Who's Who Legal*, and the 2018 Who's Who Legal: Arbitration, *Global Arbitration Review*.
- **Native Affairs:** extensive consulting in support of Native American economic development and governmental design, including land claims analyses, lease negotiations, and tax disputes.
- **Office Management:** three times served as interim analyst staffing coordinator, overseeing staffing of all analysts (19 professionals) to case teams; served as head of recruiting for 2003-2004 hiring cycle. Senior professional in establishment of Lexecon's Tucson, AZ office (11/04 to Present).

June 1997 to June 1998 **Fidelity Investments** – Boston, MA

*Industry Analyst*

Assisted in the development of quantitative models to forecast outperformance of S&P 500 Industry groups. Programmed econometric software and built macros in MS Access to process performance reports.

Sept 1995 to Sept 1996 **Haver Analytics** – New York, NY

*Manager – United States Economics Database*

Oversaw domestic database, interacted with leading economists, governmental department heads, and private industry clients to solve technological problems associated with the electronic transfer of data, and found solutions for anomalies in the data.

## Education

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June 1998

**Harvard University** – Cambridge, MA

*MPP – John F. Kennedy School of Government*

Studies focused on the interaction of government and business. Course work included advanced economic theory, statistical applications and political theory. Served as a course assistant for macroeconomics, and was the Christian Johnson Native American Fellow for 1996-1998.

May 1995

**Southern Methodist University** – Dallas, TX

*MA – Economics*

Course work: rigorous mathematical and theoretical courses in micro and macroeconomics as well as statistics and estimation. Developed statistical model to determine the effects of tort reform on the

profitability of the liability segment of the insurance industry. Served as a teaching assistant in the Department of Economics for 1993-1995.

## Education (continued)

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December 1992      **University of Texas at San Antonio** – San Antonio, TX  
*BBA – Business Economics*  
Course work included: finance, marketing, accounting and economics. Honors: American Express Philanthropic Scholar, Chaparral Presidential Scholar, Golden Key National Honor Society and National Dean's List.

## Volunteer Service

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June 2015 to Present      **Oregon's Kitchen Table Democracy** – Portland, OR  
Service on the Board of Directors for a nonprofit at Portland State University that focuses on collaborative governance and a range of efforts to connect city, state, and federal governments with the communities and citizens they represent.

July 2004 and July 2012      **Choctaw Indian Fair** – Choctaw, MS  
Served on judges' panel.

Oct 2010 to June 2011      **Revenue Watch International** – New York, NY  
Served on the Advisory Board for "Native Lands and Natural Resource Development," published June 2011.

May 2005 to April 2010      **Debt Education and Certification Foundation** – Benbrook, TX  
Served on the Board of Directors, as Treasurer of the Board, and as Chair of the Finance Committee for a TX nonprofit corporation.

Sept 1995 to Sept 2005      **WEME Mainstream** – New York, NY  
Volunteered as an assistant to an elderly partner.

Jan 1995 to June 1995      **Reading One to One** – Dallas, TX  
Tutored children at Fannin Elementary in reading and English as a part of the structured tutoring program of the University of Texas at Dallas.

## Research and Publications

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June 1998 to Present      **Harvard Project on American Indian Economic Development** – Cambridge, MA  
**Native Nations Institute** – Tucson, AZ  
*Research Fellow/Research Affiliate*  
Studying governmental design and economic development in Indian Country, at the John F. Kennedy School of Government at Harvard University and at the Udall Center for Public Policy at the University of Arizona. Serving as a program evaluator for the Honoring Nations program.

October 2016      **Statement of Eric Conrad Henson**  
**SR.538: Native American Energy Act** – Santa Fe, NM  
Statement before the US House of Representatives, Committee on Natural Resources (written and oral), in Santa Fe, NM regarding natural resource development on tribal lands.

April 2015      **Statement of Eric Conrad Henson**  
**Empowering Indian Country: Coal, Jobs, and Self-Determination**  
Statement before the Senate Committee on Indian Affairs (written and oral), regarding development of coal resources on tribal lands in Montana.

February 2014      **The Mining of Crow Nation Coal: Economic Impact on the Crow Reservation, Big Horn County, and Montana**  
Research assistance provided to Professor Joseph P. Kalt for a report on behalf of the Crow Nation.

## Research and Publications (continued)

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- August 2007      **Remember Our Indian Heritage**  
Eric Henson and Kevin Red Star, opinion piece in *The Oklahoman*, the major newspaper serving Oklahoma City and the state of Oklahoma.
- June 2007      **The State of the Native Nations**  
Harvard Project on American Indian Economic Development, Oxford University Press. Served as project manager (for entire manuscript) and preliminary author (for one-third of manuscript).
- Mid 2006      **Wealth Building in Rural America: Potential in Human Diversity**  
**Wealth Building in Rural America: Programs, Policies, Research**  
Eric Henson, et al. Compilation of papers including work from previously invited paper on behalf of Washington University's Center for Social Development.
- March 2005      **Rural Wealth Building**  
Eric Henson, Luxman Nathan, and Anna Lee, invited paper on behalf of Washington University's research on capital formation in Native America.
- December 2003      **Comments by Eric Henson**  
Comments on "Myths and Realities of Tribal Sovereignty: The Law and Economics of Indian Self-Rule," by Professors Kalt (KSG) and Singer (HLS), written and oral comments presented at the Native Issues Research Symposium, Harvard Business School, December 5, 2003.
- December 2003      **Let's Go: Southwest USA Adventure Guide**  
"Toward a Complete Picture," St. Martin's Press. Invited contribution regarding travel in Indian Country.
- April 2003      **Statement of Eric Conrad Henson**  
**S.519 – The Native American Capital Formation and Economic Development Act of 2003**  
Statement before the Senate Committee on Indian Affairs (written and oral), regarding conceptual issues in draft legislation.
- April 2002      **Native America at the New Millennium**  
On behalf of the Ford Foundation, survey of conditions facing Indian Country – topics ranged from education to tribal-federal relations. Project manager: oversaw a team of writers, editors and research assistants.
- Winter 2000      **The Political Economy of Indian Gaming: The New England Experience**  
Eric Henson and Luxman Nathan, *Communities and Banking*, Volume 28.  
Published by the Federal Reserve Bank of Boston.
- March 2000      **I'tchik Herbs Ancient Tradition-Progressive Future**  
Eric Henson and Zeljka Bosner, University of Lethbridge, Alberta, Indigenous Futures 2000 International Case Writing Competition.
- Winter 1999      **Adopting Commercial Codes: Overcoming Lending Barriers on Reservations**  
Eric Henson and Luxman Nathan, *Communities and Banking*, Volume 24.  
Published by the Federal Reserve Bank of Boston.
- August 1999      **Reserve-Based Economic Development: Impacts and Consequences for Caldwell Land Claims**  
Kenneth Grant, Eric Henson, Joseph Kalt, and Manley Begay, Jr.
- April 1998      **Tool of Sovereignty: The Crow Commercial Code**  
Eric Henson and Luxman Nathan, *Harvard Project Report Series 98-4*.

## Presentations, Forums, and Speaking Engagements

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September 2017	<b>Business Development on Indian Lands</b> – Ignacio, CO Presentation for the Rocky Mountain Indian Chamber of Commerce and the Southern Ute Tribe.
March 2017	<b>Nation Building: Research in Indian Country</b> – Cambridge, MA Taught a research course at Harvard University.
October 2016	<b>SR.538: Native American Energy Act</b> – Santa Fe, NM Testimony to the US House of Representatives, Committee on Natural Resources
April 2016	<b>Native America Calling: The Facts About Taxes</b> Interview on April 15, 2016 (with host Tara Gatewood) regarding taxation and American Indians.
October 2015	<b>National Congress of American Indians</b> – San Diego, CA Advisory roundtable dealing with homelessness in Indian Country.
September 2015	<b>NAFOA/Federal Reserve Bank of Minneapolis</b> – Boston, MA Advisory roundtable for the Federal Reserve’s efforts to engage productively with Indian Country.
June 2015	<b>Native America Calling: The Future of Coal</b> Interview on June 26, 2015 (with host Tara Gatewood) regarding coal production and economic development in on tribal lands.
April 2015	<b>Empowering Indian Country: Coal, Jobs, and Self-Determination</b> – Crow Agency, MT Testimony to the Senate Committee on Indian Affairs.
February 2015	<b>Economic Modeling and Scenario Analysis</b> – Litchfield Park, AZ Research and presentation for the Tuba City Unified School District.
Jan/Feb 2015-2016	<b>Nation Building: Research in Indian Country</b> – Flagstaff, AZ Research presentations (annually) at Northern Arizona University.
June 2014	<b>Losses from the US Failure to Complete the NIIP</b> – Farmington, NM Sworn testimony to the Navajo Nation’s Resources and Development Committee regarding the Navajo Indian Irrigation Project.
April 2014	<b>Economic Development Isn’t Only About Economics</b> – Rock Hill, SC Keynote address at the annual exposition of the American Indian Chamber of Commerce of South Carolina.
Jan/Feb 2011-2014	<b>Nation Building: Research in Indian Country</b> – Tucson, AZ Research presentations (annually) at the University of Arizona.
May 2013	<b>Major Development Projects on American Indian Lands</b> – Cambridge, MA Senior Executive Forum addressing best practices in tribal/corporate relations.
March 2013	<b>Nation Building Through Economic Development</b> – New Town, ND Keynote address on nation rebuilding at the Indigenous Nations Economic Development Summit hosted by the Three Affiliated Tribes of the Fort Berthold Reservation.
July 2012	<b>Energy Resources and Sustainable Economic Development</b> – New Town, ND Economic diversification arising from development of oil and gas assets for the Three Affiliated Tribes of the Fort Berthold Reservation.

### **Presentations, Forums, and Speaking Engagements (continued)**

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August 2010	<b>Strategic Planning for Sustainable Economic Development</b> – Watervliet, MI
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Economic diversification and strategic planning for the Pokagon Band of Potawatomi Indians.

- July 2010      **Governance Analysis for Native Nations** – St. Michael, ND  
Economic development and governmental analysis for the Spirit Lake Sioux tribe.
- April 2010      **Long-Term Planning and Strategic Orientation** – East Lansing, MI  
Economic diversification forum held by the Michigan Economic Development Corporation.
- Jan 2009-2017      **Perspectives on the Challenges Facing Native America** – Cambridge, MA  
Presentations (annually) at Harvard University on economic development challenges faced by tribes.
- June 2007      **The State of the Native Nations** – New York, NY  
Book launch event at The Ford Foundation.
- December 2006      **United We Thrive** – Oklahoma City, OK  
Television spots on behalf of the Chickasaw Nation regarding economic development in Indian Country.
- April 2005      **To the Point** – National Public Radio  
Interview on April 5, 2005 (with host Warren Olney) regarding economic development in Indian Country.
- March 2005      **The State of American Indian Economic Development** – Palm Springs, CA  
Western Knight Center (Annenberg School for Communication, University of Southern California)
- Dec 2004 to Oct 2005      **Rosebud Economic Development Corporation Advisory Project** – Mission, SD  
REDCO Board of Directors
- January 2004      **Best Practices in Aboriginal Business and Economic Development** – Banff, Alberta  
Aboriginal Leadership and Management Program (The Banff Center)
- December 2003      **Native Issues Research Symposium** – Cambridge, MA  
The Law and Economics of Tribal Self-Government (HUNAP)
- Oct/Nov 2003      **Advisory Council Member, Tribal Asset Building Project** – Mystic Lake, MN  
Kathryn M Buder Center for American Indian Studies and the Center for Social Development (Washington University)
- July 2003      **Economic Development in Indian Country** – Angoon, AK  
Tongass Leadership Team Meeting (USDA Forest Service)
- June 2003      **Economic Security and Good Governance** – Phoenix, AZ  
National Congress of American Indians (NCAI) Mid-Year Session
- April 2003      **S.519: NA Capital Formation and Economic Development Act** – Washington, DC  
Testimony to the Senate Committee on Indian Affairs
- August 2002      **Sovereignty Matters** – Cross Lake, Manitoba  
Pimicikamak Cree Nation
- Jan/Feb/Mar 2002      **NativeEdge Training Project** – Phoenix, Portland, Oklahoma City  
Department of Housing and Urban Development
- July 2001      **Models for Economic Development** – Washington, DC

Tribal Diplomats' Circle